

Reply to Pre Bid Queries for
RFP Ref no. UCO/DIT/VSAT/1492/2010
Due Date: 29/11/2010

Date: 18/11/2010

Sl. No.	RFP Ref	Bidder's Queries	Bank's Reply
1	RFP Clause 3.1 , Page No. 22 Deliveries of the equipments, installation and operationalization should be made within 4 weeks from the date of purchase order.	Request to increase this by at least 1 week. And request to provide necessary documents, declaration for arranging Road permits.	The bidder has to comply the RFP terms. For declarations and documents please refer clause no. 3.9 of part II.
2	RFP Clause 11, Page No. 27 The successful bidder will get the Insurance cover, for all risks, up to date of installation of the system. The cost of the same will be borne by the bidder. The bidder has to submit a copy of the insurance document so that the Bank may get a new insurance cover after the delivery and installation of the system.	VSAT equipment "Insurance" is asked till delivery.	The bidder has to comply with the RFP terms.

3	<p>RFP Clause 2.6, Page No. 21</p> <p>The VSAT link will be terminated to the Ethernet LAN (RJ45) port of the Switch installed at Off- Site ATM. All necessary equipment hardware / software (if any) etc., is required to connect the link in Switch Ethernet port shall be provided by the selected bidder.</p>	<p>Kindly specify what kind of equipment would be required , as our Modem can be directly connected to a Ethernet interface switch.</p>	<p>It will be the responsibility of the bidder to connect VSAT equipment's Ethernet Port to the Ethernet LAN (RJ45) port of the Switch.</p>
4	<p>RFP Clause 10, Page No. 27</p> <p>Uptime Requirement and Penalty Charges</p>	<p>Quarterly uptime % Penalty Charges- Rs(Bank hrs)</p>	<p>The bidder has to comply with the RFP terms.</p>
5	<p>RFP Clause 2.24, Page No. 11</p>	<p>Please clarify: Well proven branded products</p>	<p>The OEM's VSAT equipments, offered as part of the RFP, should have a minimum installation base of 1000 nos. in scheduled commercial Banks in India. The IDU should support MFTDMA inroute access and the power output of outdoor unit should be minimum 2 watts. The VSAT equipments should support Ku Band under the valid license to provide service in India.</p>
6	<p>RFP Clause 1.6, Page No. 20</p>	<p>Is helpdesk asked for 24*7 at UCO Bank HO 2?</p>	<p>Yes, the bidder also has to provide helpdesk facility at</p>

			Network Operation Centre , situated at Bank's premises at HO-2, Saltlake, Kolkata
7	RFP Page No. 30 Branch Router	For router you have asked for 2 ports. Request you to ask 2 LAN ports for VSATs also.	The bidder has to comply with the RFP terms.
8	RFP Clause 2.1, Page No. 21	What is the plan and quantity involved of VSAT implementation over a year.	This is a Rate Approval process for VSAT equipment, pool bandwidth and Router for a period of one year from the date of first purchase order. Bank intends to procure VSAT equipment, required pool bandwidth & Router (if required) as & when required basis within one year. The bidder should provide committed inbound and outbound pool bandwidth.
9	RFP Clause 2.3, Page No. 21 The VSAT connectivity will be deployed in the branches as well as in the Off-site ATM locations. In new branches the VSAT equipment will be deployed along with Router to implement End to end IPsec security feature in the branch connectivity.	What will be the Router Make/Model and quantity?	End to end security is the responsibility of the bidder i.e. from the Ethernet port of the Bank's site where VSAT equipments will be installed by the bidder to the Ethernet port to the Data Center where Backhaul link will be terminated by the bidder. Please refer to RFP clause 2.13, page no.

	Whereas in existing branches VSAT connectivity will be terminated in the existing router.		22 also. The bidder shall be responsible for ensuring the full data security from the VSAT installed at site upto Data Center, Bangalore & DR site, Kolkata. It would be the responsibility of the bidder to implement end to end tunnel or encryption for data security at each site. Bank's IT team may conduct the security audit of the deployed VSAT equipments including the HUB location from where the Backhaul link will originate.
10	RFP Clause 2.4, Page No. 21	Where we will terminate the VSAT equipment in off-site ATM?	Ethernet port of the Off Site ATM or switch.
11	RFP clause 2.13, Page no. 22.		Please refer to RFP clause no. 2.13 page no. 22 & accordingly, the bidder is also required to quote for 64 Kbps backhaul link as an optional item in the table c as mentioned below, from the bidder's hub to the Bank's Data Centre at Bangalore and Kolkata from an ISP/TSP having a valid license to provide long distance lease line.

Table – C: - Optional Item:-

Two lowest service providers will be selected and the successful bidder should provide & maintain leased line for Backhaul connectivity from those service providers.

Sl. No.	Description	Name of the Service Provider	Unit Price (in ₹) (Annual charges)	Taxes * (in ₹)	Total charges in 5 years including taxes (in ₹)
1.	Backhaul link charges – 2 no. of Leased Line with 2 Mbps bandwidth each from Two Different Service Providers				
2	Backhaul link charges – 2 no. of Leased Line with 64 Kbps bandwidth each from Two Different Service Providers				
3	Router with Minimum 2 Ethernet ports				